

# WORKSHEET 18 Stakeholders Map

List the desired outcome for your community project. Then list stakeholders who will be affected by the outcome, how they might respond, and why.

**Rank each stakeholder's attitude toward the outcome by using the following scale:**

- Strongly Favor the Outcome            ++
- Favor the Outcome                        +
- Neutral to the Outcome                 0
- Opposed to the Outcome                -
- Strongly Opposed to the Outcome    —
- Don't Know                                 ?

**Rank each stakeholder's power in the appropriate column by using this scale:**

- Very Powerful            VP
- Powerful                 P
- Not Powerful            NP

**Desired Outcome:**

Stakeholder	Attitude	Objectives and Values Motivating Their Attitude	Stakeholders Power		Linkages	
			Initiation	Maintenance	Who Influences Them	Whom They Influence